



STATE OF GEORGIA
GEORGIA TECHNOLOGY AUTHORITY

ADDENDUM NUMBER: 08

DATED: June 01, 2001

REQUEST FOR PROPOSAL NUMBER GTA-000011 FOR:

**The Georgia Department of Community Health and The Board of Regents
of the University System of Georgia
Third Party Administration and System Integration**

The attached information is made a part of this RFP. The purpose of this addendum is to provide the following:

- 1) **Revisions and additions to the RFP and Appendices, as summarized in the attached Table of Amendments; and**
- 2) **Amended and/or replacement sections of the RFP and/or Appendices, as identified in the attached Table of Amendments and attached to this notice.**

Information concerning this solicitation may be found at:

<http://www.gagta.com>

Then select "Request for Proposal", "Submit", "Edit", "Find in Page", enter RFP number, "Find Next", double click "Specifications". This will have RFP Q&A and any clarifications, schedule changes, and other important information.

Bidders should check these electronic pages daily!

Note: Review Carefully!

In the event of a conflict between the previously released information, either in the RFP or in associated documents such as the Question and Answer matrix, and the information contained herein, the information in this amendment shall control.

NOTE: A signed acknowledgment of this addendum (this page) should be attached to your RFP response. A signature on this addendum does not constitute your signature on the original RFP document. The original RFP response must also be signed in the proper places.

Company Name: _____
Contact Name: _____
Title: _____
Address: _____

Telephone: _____ Fax: _____
E-mail: _____

REQUEST FOR PROPOSAL NUMBER GTA-000011
For
The Georgia Department of Community Health and The Board of Regents
of the University System of Georgia

Table of Amendments

Amendment		Amended Document	Document Location			
No.	Date	Document	Page(s) ¹	Section No.	Section Heading	New or Revised Text is Highlighted in Yellow
8	6/01/01	RFP	78	5.1	Bidder Evaluation	<i>Please see <u>Attachment 1</u> for a replacement RFP page showing an elaboration on the Evaluation Clarification process.</i>
8	6/01/01	RFP	80	5.4	Evaluation of Cost Proposal	<i>Please see <u>Attachment 2</u> for change in percentage required to be considered minimally acceptable technical score for each scoring category.</i>
8	6/01/01	RFP Appendix A	A-1	N/A	Schedule of Events	<i>Please see <u>Attachment 3</u> – Replacement version of Schedule of Events.</i>

¹ This is the page number in the RFP issued on the GTA website on 02/14/01.

Attachment 1

5.0 BIDDER EVALUATION AND CONTRACT AWARD

5.1 BIDDER EVALUATION

The DCH will conduct a comprehensive, fair, and impartial evaluation of all proposals received in response to this procurement. The evaluation process will include not only evaluations of the RFP responses, but also evaluations of bidder references, on-site demonstrations, and any other relevant source of information regarding a bidder and its products and services.

An Evaluation Committee will be established to assist the DCH in selection of a contractor. The Evaluation Committee will be responsible for the review and scoring of all bidders. The Evaluation Committee will recommend a contract award decision to the Commissioner and the Chancellor of the Board of Regents, who will then render the final decision. All bidders will be notified in writing of the selection of the successful offeror.

While cost is a consideration and is included in the evaluation criteria, the DCH and BOR reserves the right to award this contract to the bidder whose proposal is most advantageous to the needs of the DCH, cost and all other factors considered.

More specifically, the prime contractor must substantially meet all aspects of the requirements. To be considered for a contract award, a bidder must achieve minimally acceptable scores in *each* scoring category described below. Thus, it is possible for a bidder to be disqualified from consideration if it scores unacceptably low in any given scoring category, even if its overall score across categories is high.

In the event that all bidder proposals do not meet minimally acceptable technical scores in all scoring categories, the DCH/BOR may request written clarification from each bidder on specific questions and issues with their proposal. Responses to each clarification will be reviewed and analyzed by the Evaluation Committee to determine if any changes to preliminary technical scores are warranted.

The DCH will invite each finalist to present their capabilities during an oral presentation at DCH during the week of June 18, 2001 and a demonstration at a representative facility/facilities of the bidder during the week of June 25, 2001. Further, the DCH reserves the right to request that bidders make additional presentations, either in person or by telephone, to the Evaluation Committee clarifying their bid and responding to questions from the Committee regarding their bid.

The DCH also reserves the right to require additional written documentation to support and clarify information provided in the proposal. Failure to respond to such requests may result in disqualification of the bidder from further consideration at the DCH's sole discretion.

Each proposal must meet minimum requirements set forth in this RFP before consideration will be granted for a complete evaluation. The evaluation will be conducted according to the following process:

- review for proposal minimum submission requirements;

Attachment 2

For the Technical Proposal, each proposal will be evaluated and assigned point scores based on the categories in the following table:

Scoring Category	Points
1. Bidder's ability to meet claims administration requirements of SHBP, BORHP, Medicaid, and PeachCare for Kids by the required timeframes.	Up to 200 points
2. Bidder's ability to provide management services for all subcontractors proposed.	Up to 50 points
3. Bidder's ability to demonstrate effectively and timely manage and execute large, complex implementation projects, as demonstrated via its responses to RFP questions regarding project management, testing approaches and time lines, and client references.	Up to 75 points
4. Bidder's commitment to continuous review of systems and operations with a focus on both operational and technological improvements.	Up to 50 points
5. Organizational qualifications, including bidder experience, reputation, and financial strength.	Up to 25 points
6. Characteristics of the system and the proposed system architecture, including the use of modern technology platforms, tools, and architectures that will provide flexibility and extensibility to the system over time, the ability to support the consolidation of data in real-time, and the ability to support e-commerce through integration with GTA's portal. Innovation and creativity of technical proposal.	Up to 200 points
7. Oral Presentations	Up to 40 points
8. Vendor demonstrations/site visits	Up to 60 points

5.4 EVALUATION OF COST PROPOSAL

The Cost Proposal portion will be worth a maximum of 300 points. The Cost Proposal will only be opened and reviewed for bidders who have met both requirements below:

- the Proposal Minimum Submission Requirements are met; and
- the Evaluation Committee determines that, at least, minimally acceptable scores have been achieved in the Technical Proposal for each scoring category. DCH defines minimally acceptable scores as ~~75~~ 70 percent of the points from each category. DCH reserves the right to modify this threshold level if it is in the best interest of the State to do so.

Attachment 3

Appendix A—Schedule of Events

Event	Date
Release RFP	02/14/2001
Deadline for Written Questions*	03/06/2001
Optional Bidders' Conference/Two Delegates Maximum**	03/09/2001
Transcript of the Bidders' Conference and a list of conference attendees will be posted on the Internet at www.gagta.com and at www.communityhealth.state.ga.us	03/16/2001
Bidder Q&As will be posted on the Internet at www.gagta.com and at www.communityhealth.state.ga.us	03/19/01
Contract Posting	03/29/2001
Intent to Bid Letter	04/04/2001
Proposals Due***	05/14/2001, 3:00 PM EST
Technical Evaluation	05/14/2001–06/04/2001
Clarification Questions Sent to Bidders	06/06/2001
Bidders Response to Clarifications Due to GTA****	06/13/2001, 4:00 pm EDST
Finalist/Oral Presentations	06/20/2001 – 06/21/2001
Finalist/Vendor Demo Site Visits	Week of 06/25/2001
Cost Evaluation Complete by GTA/Mercer	07/06/2001
Contract Award Date (on/about)	07/11/2001
Phase I Implementation—Medicaid/PeachCare for Kids	10/01/2002
Phase II Implementation—SHBP	07/01/2003
Phase II Implementation—BORHP	01/01/2004

*Please submit questions via e-mail to: bshepard@gagta.com

**Participation in the Bidders' Conference is limited to only two people attending from each Bidder or subcontractor.

***Proposals must be delivered to the following address no later than 3:00 PM EST:

**** Response to Clarification Questions must be delivered with the signed acknowledgement of Addendum #8 to the following address no later than 4:00 PM EDST:

Georgia Technology Authority
100 Peachtree Street, Suite 2300
Atlanta, Georgia 30303-3404